

# **Making Partnerships Work for your Organisation**

## **Welcome and Introductions**

Introduce yourself to the person next to you and identify what partnership(s) your group or organisation is involved in and for what reasons?

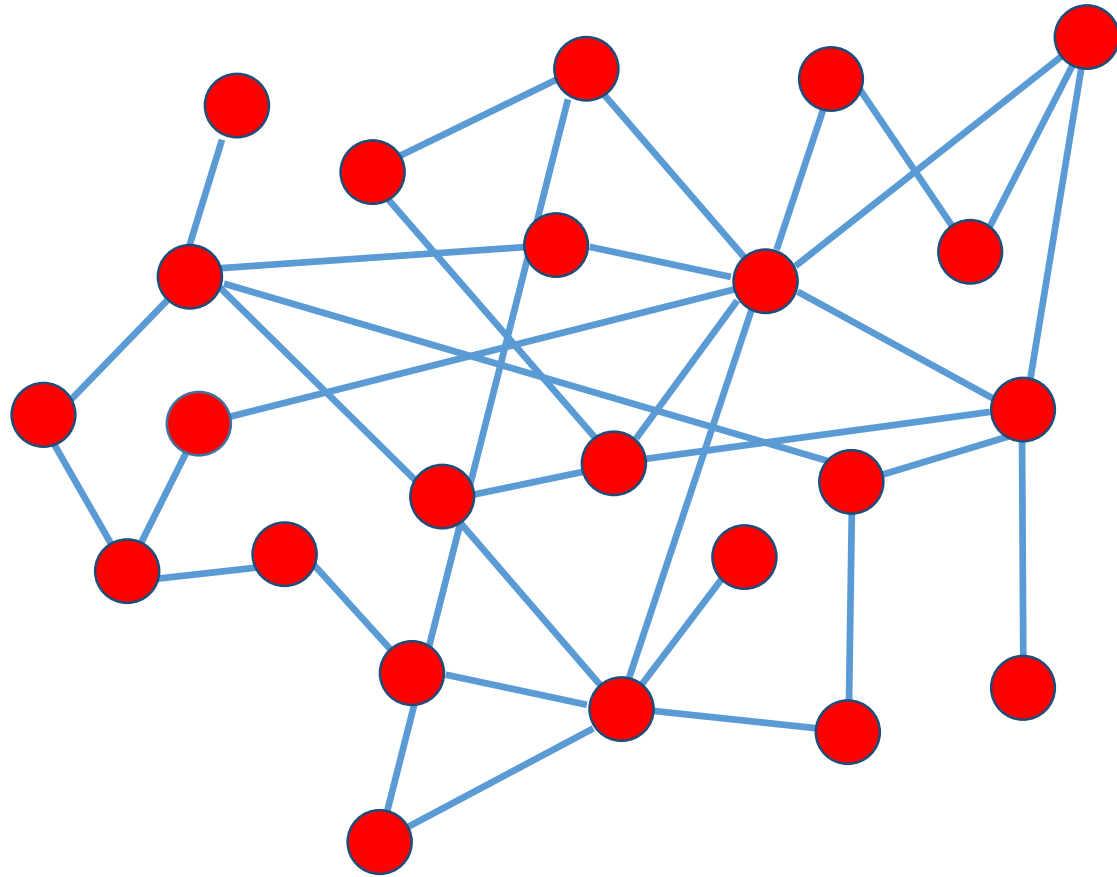
# Partnership Models : opportunities, benefits and pitfalls

Jane Ide

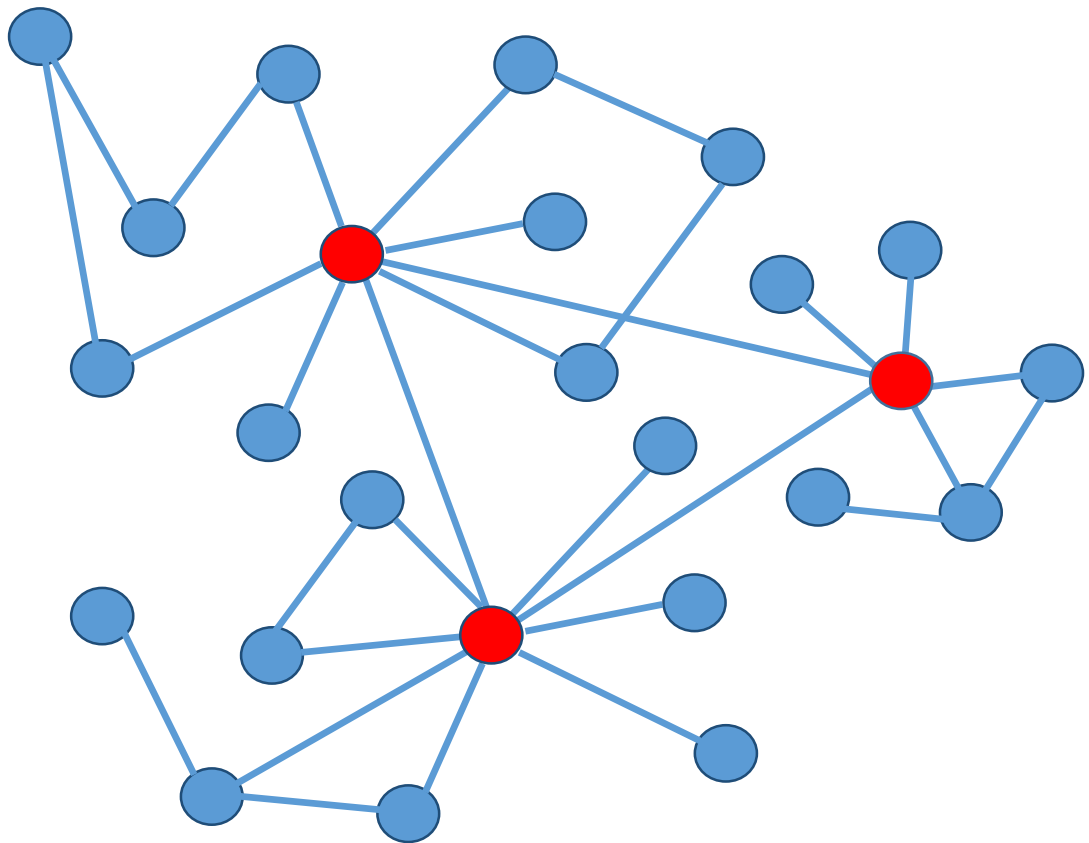
Chief Executive, NAVCA

@Jane\_NAVCA

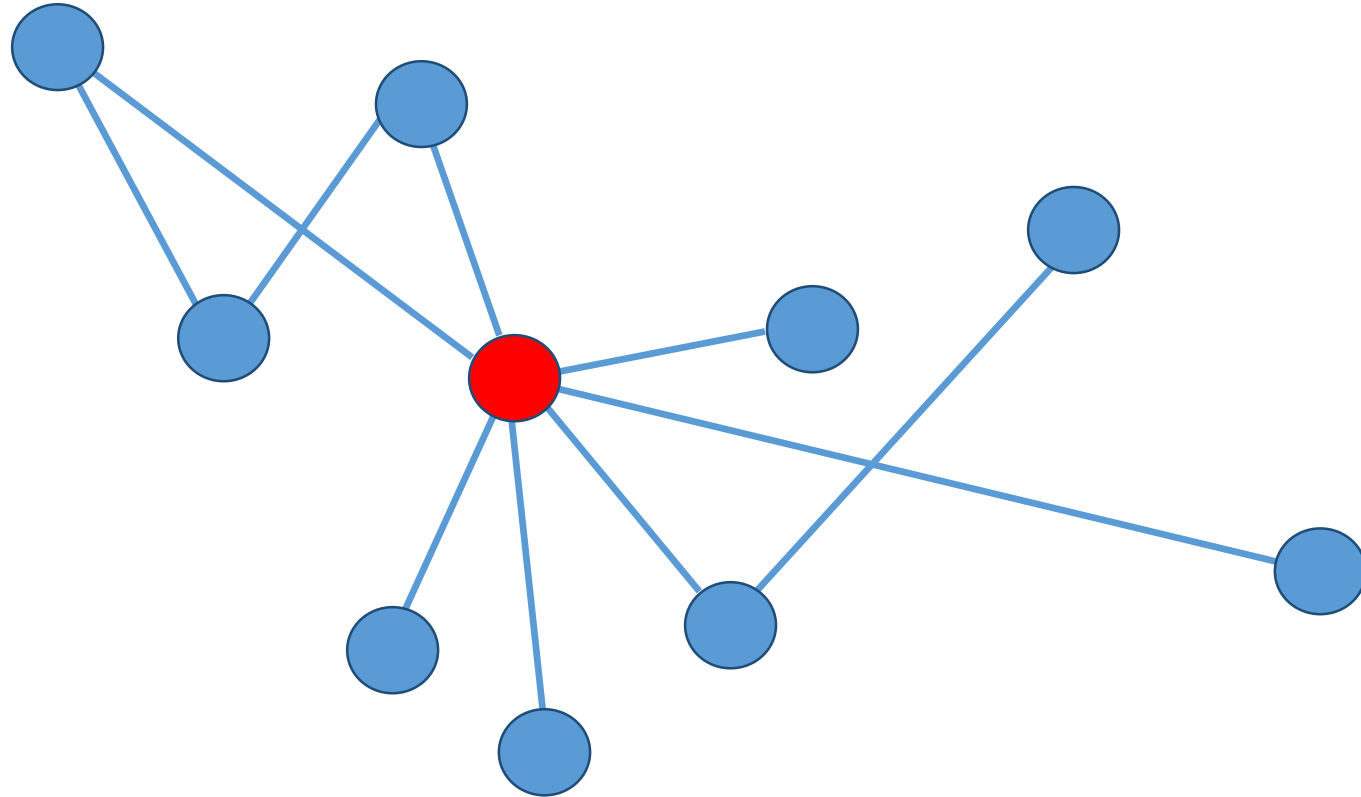
# Mutual support – equal, interlinked, co-operative



# Joined up networks – a central point of interest



## Single Point of Contact – a central hub



# Health and Wellbeing Alliance

- Single Point of Contact: NHS England/DH/PHE - NAVCA - NAVCA members
  - Communication, engagement, sharing of knowledge
  - Flows in both directions
- Also a joined up network:
  - 23 different Alliance members, representing a wide variety of sector interests
  - Work together in smaller subsections on areas of common interest
  - Creates opportunities for new partnerships

# Voluntary Voices partnership

- Joined up network: NAVCA, National Voices, Volunteering Matters
  - Play to each other's strengths
  - Different levels of capacity
  - Different skill sets
  - Different networks
  - Mutual focus of work
  - Shared benefits (including financial)

# DCLG Communities Partnership Board

- A mutual support network
  - A small number of completely independent organisations
  - Linked in this context, but not necessarily in others
  - Network of equals
  - Differing viewpoints, operating models, size, scale, priorities
  - Brings value through diversity
  - Can be difficult to achieve real action
  - Biggest challenge: communicating and sharing knowledge/experience beyond immediate context



## Before you start ...

- Why? What's the likely benefit vs the effort?
- Why not? What are the risks vs the opportunities?
- Who are your primary partners?
- Who are interested stakeholders?
- Who are you going to leave out – and what issues will that cause?
- How long for?

# Negotiating the relationship

- Ground rules
- Shared understanding
- Clarity of goals
- Who's being paid what for doing what?
- Communication
- Ways of working
- Exit strategies

## Happy endings ...

- Evaluate the relationship as well as the project
- What lessons can be learned?
- What new opportunities have been created?
- Any loose ends/niggles to be addressed?
- Celebrate!

**Questions?**

# **Reflections on the Partnership Journey Forming, Storming, Norming and Performing**

Jayne Ross, Routes Project Co-ordinator

Ben Glazebrook, Youth Collective Co-ordinator

## Jayne Ross, Routes Project Co-ordinator

- What is Routes? Why was it set up? What does it do?
- Reflections on the Partnership Journey
  - ✓ Forming
  - ✓ Storming

## **Ben Glazebrook, Youth Collective Coordinator**

- What is the Youth Collective? Why was it set up? What does it do?
- Reflections on the Partnership Journey
- ✓ Norming
- ✓ Performing

**Q and A**

**Whole group discussion**



**Workshop: Fantasy Commissioning exercise!**

# Scenario

Supporting the early release of prisoners – a fantasy programme for the VCSE

## Identified roles:

- Identifying the needs of the individual prior to release
- Action planning for pre-release and post-release phases
- Advocating for the individual during the planning stages
- Supporting the individual into appropriate housing
- Supporting the individual into appropriate training or work
- Supporting the individual's ongoing physical and mental health needs

## Identified roles:

- Managing the individual's budget, either as a third party or supporting direct payments
- Supporting the individual's family before and during the transition
- Engaging with the community to support the individual and the programme overall
- Project management
- Communications

## **Two questions:**

**What do you need to think about and do in order to bid for this contract?**

**What do you need to put in place to make it work once you've got it?**

- Identifying needs
- Action planning
- Advocacy
- Supporting into housing
- Supporting into training or work
- Supporting ongoing health needs
- Managing the money
- Supporting families
- Engaging with communities
- Project management
- Communications

What do you need to think about and do in order to bid for this contract?

What do you need to put in place to make it work once you've got it?

## What role for Community Works?

- What do you need from us in terms of convening or facilitating partnerships or partnership working?
- Any additional guidance and resources that would be useful?
- Do you have any additional messages for commissioners when they commission partnerships?

# Feedback and Monitoring Forms



**Thank you!**

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